

## EXECUTIVE CENTRAL LEADERSHIP



EMPOWER  
YOUR  
PEOPLE  
TO LEAD

Executive Central Directors Glenn Ball, Rob Balmer and Reyna Matthes

**WHO WE ARE**

**Executive Central is a group of senior executives who partner with you to develop an organisation where people are inspired to thrive and empowered to succeed.**

We build long-term relationships with our clients – senior executives across a wide range of business areas throughout Australia and the Asia-Pacific region.

As trusted advisors we help organisations create a roadmap for success, future-proofing your business by enabling your most valuable assets - your people - to become their best selves.

We deliver pragmatic coaching and consulting programs designed and delivered by executives with C-level experience. Our programs cover four key interrelated practice areas: Leadership, Sales, Strategy and Diversity. In addition we offer a unique Coaching Academy program that applies current coaching models and methodologies to the realities of organisational life.

**WHY LEADERSHIP?**

The contemporary environment of business is marked by disruption and uncertainty, with globalisation, rapid technology turnover, shifting business models and markets. This complexity requires a new leadership.

This is why leadership is at the core of all Executive Central Programs. Building an organisational culture that is diverse, resilient and innovative requires effective leadership at every level.

Leadership is at the core of all Executive Central Programs. Building an organisational culture that is diverse, resilient and innovative requires that you build leadership at every level.

We offer programs for individuals and teams; experts to managers, managers to executives and high potential talent, assisting with seamless transitions through the leadership pipeline.

We help our clients unlock leadership potential, developing the values, mindsets and skills that are essential for outstanding leadership.

**HOW WE CAN HELP**

We offer real value through coaching-based solutions that are built from practical, real world experience. Through coaching we develop long term, trust-based relationships at an organisational and individual level, delivering sustained results for both.

Our programs are tailored to your business's specific needs, and are designed and delivered by experienced facilitators and coaches.

Our proven methodologies enable participants to implement learning immediately, resulting in organisational wins, highly engaged staff, and long-term, measurable business value.



LEADERSHIP

## ABOUT OUR PROGRAMS

We offer a unique suite of leadership development programs intended for emerging leaders from frontline management through senior managers and C-suite executives.

### LEADERSHIP EXCELLENCE

Our group coaching programs are designed for executives or emerging executives who wish to attain new levels of effectiveness, consolidate previous learning and achieve Leadership Excellence. Completion of this program may earn participants credits towards the Master of Professional Studies degree through the University of Southern Queensland.

### SUPERIOR TEAM PERFORMANCE COACHING

We help executive cohorts become truly synchronised strategic teams, enabling them to navigate disruption and create positive and sustainable business impact.

### INDIVIDUAL EXECUTIVE COACHING

Our unique Executive Coaching model empowers participants to confidently meet the challenges of a rapidly changing environment. We work with individuals as they transition through levels of management and leadership.

### COACHING SKILLS FOR EXECUTIVES

By working with leaders and developing their coaching skills we help them bring out the very best in their direct reports and teams, ensuring organisational cohesion and optimal business results.

### COMMERCIAL ACUMEN

We work with employees of all levels and skill-sets to demystify finance and gain confidence in business acumen. Understanding how they directly contribute to organisational success means that your employees are engaged and motivated.

### INCLUSIVE LEADERSHIP

We work with organisational leaders to more effectively manage diverse, virtual, and global teams. This future-focused leadership practice ensures that your business responds effectively to rapid change in the marketplace and society.

### INDIGENOUS LEADERSHIP

Our individual coaching and group programs support indigenous managers on a leadership journey. Developing leadership skills enables participants to take charge of their careers, influencing and networking with Indigenous and non-Indigenous people in organisational life.

### SELF-LEADERSHIP

Thriving - A holistic, experiential and dynamic leadership talent program that supports empowers every participant across all areas of their lives.

### WOMEN LEADING PROGRAMS

We offer a suite of workshops, coaching and events focused on building the leadership capability of women. Our strengths based approach enables participants to develop confidence, resilience and tenacity in taking their place at the leadership table.



Are you ready to empower your people to lead? We can help.

Contact us at [info@executivecentral.com.au](mailto:info@executivecentral.com.au) or call [1300 737 495](tel:1300737495)

You can find details of all our programs at [www.executivecentral.com.au](http://www.executivecentral.com.au)

## OUR PERFORMANCE GUARANTEE

"We think that any organisation in the business of performance improvement should absolutely guarantee its own performance. We believe so strongly in the success of our work and stand so firmly by our results that we offer a full or partial service refund if clients don't see expected returns." **Rob Balmer, Managing Director, Executive Central**